Table III.1

REASONS FOR PURCHASING
COLOR TV SETS
1970-1984

			Year of Purchase												
	<u>1970</u> <u>%</u>	<u>71</u> <u>%</u>	<u>72</u>	<u>73</u>	<u>74</u>	75 <u>%</u>	<u>76</u>	<u>77</u>	<u>78</u>	<u>79</u>	1980 <u>%</u>	<u>81</u> <u>%</u>	<u>82</u>	<u>83</u>	<u>84</u>
Reason							÷								
First Color TV	63	65	60	57	47	42	40	33	30	27	22	19	15	14	10
Replacement TV	30	26	27	28	38	38	38	43	44	45	47	42	42	40	40
Displacement TV	1	2	2	3	2	4	5	5	4	7	8	10	9	10	12
Additional TV	6	7	10	13	13	17	17	19	21	21	24	29	33	37	38

Base: Color TV Sets (1202) (649) (869) (738) (845)(1117) (948) (809)(1261)(1285)(1546)(1090)(1547)(1786)(2276)

Table III.2

REASONS FOR PURCHASING CONSOLE COLOR TV SETS 1970-1984

		Year of Purchase														
	1970 <u>%</u>	<u>71</u> <u>%</u>	<u>72</u>	73 <u>%</u>	<u>74</u>	75 <u>%</u>	<u>76</u>	<u>77</u>	<u>78</u>	<u>79</u>	<u>1980</u>	<u>81</u>	<u>82</u>	<u>83</u>	<u>84</u>	
Reason																
First Color TV	64	67	59	55	44	42	33	29	24	22	18	18	13	12	8	
Replacement TV	33	29	34	36	48	48	51	58	62	60	62	56	60	58	56	
Displacement TV	1	2	2	4	2	4	6	6	5	8	9	13	14	13	17	
Additional TV	2	3	5	5	6	7	9	7	10	10	11	13	14	17	18	
Base: Color TV Sets	(612)	(309)	(376)	(285)	(351)	(401)	(317)	(259)	(383)	(410)	(460)	(267)	(365)	(422)	(481)	

Table III.3 REASONS FOR PURCHASING PORTABLE COLOR TV SETS 1970-1984

					Year of Purchase										
	1970 <u>%</u>	<u>71</u> <u>%</u>	<u>72</u>	<u>73</u>	<u>74</u> <u>%</u>	<u>75</u>	<u>76</u>	<u>77</u>	<u>78</u>	79 <u>%</u>	1980 <u>%</u>	<u>81</u>	<u>82</u>	<u>83</u>	<u>84</u>
Reason							÷								
First Color TV	63	64	62	58	50	42	44	35	33	30	23	19	16	15	11
Replacement TV	25	23	22	23	30	32	31	35	37	37	40	37	37	34	35
Displacement TV	2	3	2	2	3	4	4	5	. 4	, 7	7	9	8	9	10
Additional TV	11	11	14	17	18	22	21	25	27	26	30	34	40	43	44
Base: Color TV Sets	(566)	(324)	(472)	(441)	(483)	(689)	(608)	(536)	(849)	(854)	(1060)	(794	(1138)	(1307)	(1675)

Base: Color IV Sets (566) (324) (472) (441) (483) (689) (608) (536) (849) (854)(1060) (794)(1138)(1307)(1675)

Table III.4

OUT-OF-USE RATES FOR COLOR TV SETS PURCHASED 1970-1980

						Year	of Pur	chase				
		1970 <u>%</u>	71 <u>%</u>	<u>72</u>	73 <u>%</u>	<u>74</u>	<u>75</u>	<u>76</u>	<u>77</u>	<u>78</u>	79 <u>%</u>	1980 <u>%</u>
Out-	-of-Use Rate									-		
5	Years	6	3	5	5	5	5	7	4	5	6	6
8	Years	15	12	14	14	14	14	13	12	-	-	-
10	Years	24	21	21	20	21	19	-	-	-	-	-
15	Years	46	-	_	_	_	_	_	_	-	-	_

•

#### SECTION IV

Role of Electronic Peripherals

#### Table IV.1

### OWNERSHIP OF ELECTRONIC PERIPHERALS AMONG COLOR TV HOUSEHOLDS

	Currently Own*
Peripherals	<u>%</u>
Video Casette Recorder	25
Home Computer	14
Video Game	27
Basic Cable TV	37
Premium Cable TV	22
Video Disc Player	. 2
None	33
Base: Color TV Households	(11742)

<sup>\*</sup>Percentages add to more than 100% because multiple responses were permitted.

Table IV.2

DEMOGRAPHIC PROFILE FOR OWNERS OF ELECTRONIC PERIPHERALS

## <u>Peripherals</u>

		VCR %	Home Computer	Video Game <u>%</u>	Basic Cable TV	Premium Cable TV	Video Disc Player	All U.S. Household
Hou	sehold Size							
	<b>One</b>	17	10	8	20	16	15	23
	Two	29	22	17	32	28	28	32
	Three	21	20	23	19	21	19	18
	Four	20	28	29	18	21	18	16
	Five or more	13	21	23	12	14	19	12
Inco	ome							
	Less than \$10,000	9	8	10	15	9	17	24
	\$10,000 - \$14,999	8	8	11	13*	9	13	14
	\$15,000 - \$24,999	21	20	24	25	24	23	24
	\$25,000 - \$39,999	31	33	31	27	30	20	23
	\$40,000 and above	31	31	23	20	27	26	. 16
Age								
	Under 30	20	15	21	17	20	18	21
	20 - 39	32	40	42	26	34	25	22
	40 - 49	20	25	23	18	21	25	16
	50 - 59	16	14	11	17	15	15	15
	60+	11	6	4	22	10	16	26
	Base: Color TV Households (	(2939)	(1639)	(3164)	(4339)	(2545)	(201)	•

Table IV.3

ELECTRONIC PERIPHERALS AND THE NUMBER
OF TV SETS PER HOUSEHOLD

# <u>Peripherals</u>

	VCR %	Home Computer	Video Game <u>%</u>	Basic Cable TV <u>%</u>	Premium Cable TV <u>%</u>	Video <u>Disc Player</u> <u>%</u>
Number of TV Sets						
Single Color TV	37	37	44	49	43	37
Multiple Color TV's	63	63	56	51	57	63
Base: Color TV Households (	2860)	(1590)	(3071)	(4185)	(2480)	(195)

Table IV.4

USE OF ELECTRONIC PERIPHERALS WITH HOUSEHOLD TV SETS

# Peripherals

	VCR %	Home Computer	Video Game <u>%</u>	Basic Cable TV <u>%</u>	Premium Cable TV	Video Disc Player
TV Sets						
Newest Color TV	65	27	<b>4</b> 5	79	75	64
Other Color TV	35	25	39	46	50	37
Black & White TV	1	20	15	6 •.	3	1
Not used with TV/Not used	3	30	4	1	3	4
Base: Color TV Households	(2860)	(1590)	(3071)	(4185)	(2480)	(195)

Table IV.5

LINKAGE OF ELECTRONIC PERIPHERALS

AND COLOR TV PURCHASES

	Year of Color	TV Purchase
	<u>1983</u>	<u>1984</u>
Proportion of All Color TV Households Purchasing TV's	15	23
Peripheral Purchased in Same Year as TV		
VCR	28	34
Home Computer	27	40
Video Game	24	38
Basic Cable TV	24	36
Premium Cable TV	28	32
Video Disc Player	* *	*
Peripheral Purchased in Prior Year to TV		
VCR	25	34
Home Computer	24	28
Video Game	23	29
Basic Cable TV	25	23
Premium Cable TV	22	23
Video Disc Player	*	*

<sup>\*</sup>Number of cases too small for analysis.

Table IV.6

LIKELIHOOD OF BUYING A COLOR TV SET
IN THE NEXT 12 MONTHS

Buy Color TV

	Somewhat <u>Likely</u> <u>%</u>	Very Likely <u>%</u>	Base: Color TV Households
All Color TV Households	19	9	(11670)

	Buy Per In the Nex		nths .	Buy Color Buy Peri		
	Somewhat Likely	Very Likely		Somewhat More Likely	Much/Mor Likely	-e 
	<u>~</u>	~	Base: Color TV	<u>~</u>		Base: Color TV
<u>Peripheral</u>			Households	•.		Households
VCR	22	10	(4113)	22	13	(1245)
Home Computer	19	4	(4069)	23	8	(867)
Video Game	6	1	(3235)	24	9	(205)
Basic Cable TV	14	6	(2634)	18	8	(467)
Premium Cable TV	/ 11	3	(3527)	21	10	(425)
Video Disc Playe	er 5	1	(4524)	28	13	(252)

## SECTION V

New Color TV Products

Table V.1

CURRENT OWNERSHIP
OF PROJECTION TELEVISION IN COLOR TV HOUSEHOLDS

	<u>Ownership</u>
	<u>%</u>
Yes	1
No	99
Base: Color TV Households	(11520)

Table V.2

PURCHASE INTENTION. FOR PROJECTION TELEVISION IN THE NEXT 12 MONTHS

	Intention of Buying <u>%</u>
Very Likely	1
Somewhat Likely	4
Not at all Likely	95
Base: Color TV Households	(11545)

Table V.3

DEMOGRAPHIC PROFILE

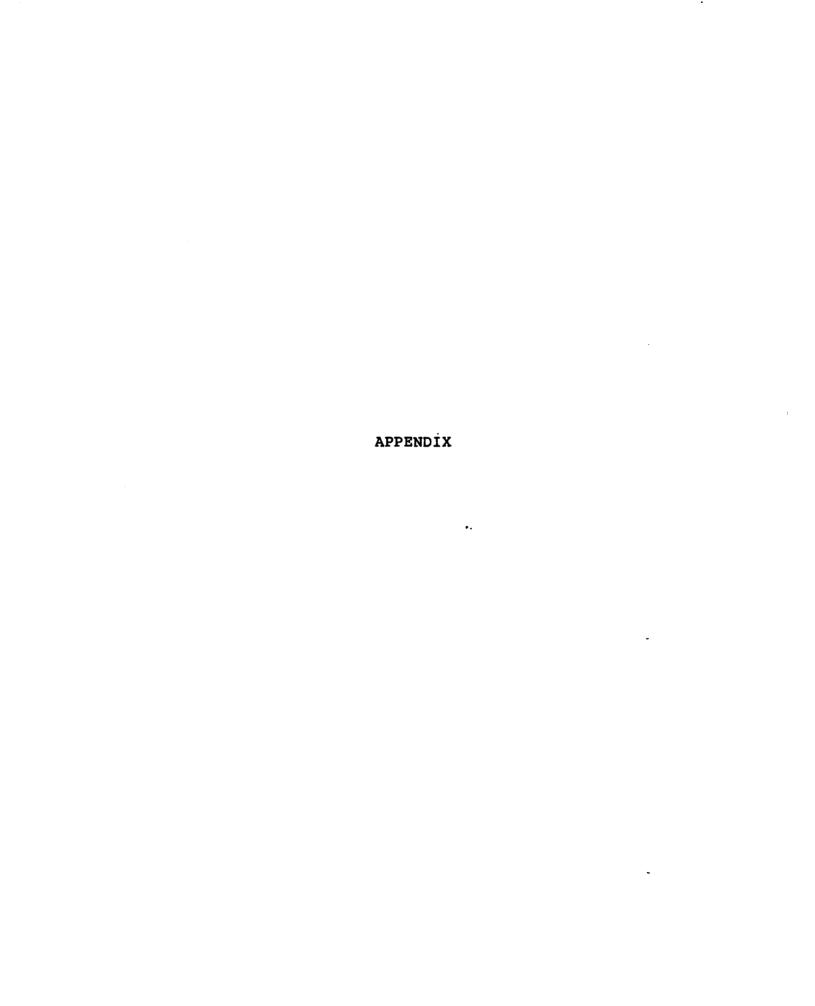
OF COLOR TV HOUSEHOLDS OWNING

& LIKELY TO PURCHASE PROJECTION TV SETS

	Currently Own <u>%</u>	Somewhat Likely to Buy in 12 Months	Very Likely to Buy in in 12 Months	All U.S. Households	
Household Size					
One	26	18	21	23	
Тwo	34	27	36	32	
Three	13	18	10	18	
Four	13	19	20	16	
Five or more	15	18	13	12	
Income					
Less than \$10,000	20	15.	21	24	
\$10,000 - \$14,999	10	10	19	14	
\$15,000 - \$24,999	19	25	18	24	
\$25,000 - \$39,999	21	27	17	23	
\$40,000 and above	30	24	25	16	
Age					
Under 30	12	25	25	21	
30 - 39	18	32	26	22	
40 - 49	25	21	20	16	
50 - 59	18	10	11	15	
60+	28	12	17	26	
Base: Color TV Households	(137)	(485)	(84)		

PURCHASE INTENTION FOR DIGITAL
AND STEREO TELEVISION WITHIN 12 MONTHS OF AVAILABILITY

	Digital Television (+ \$50)	Stereo Television (+ \$100)
Very Likely	8	6
Somewhat Likely	41	24
Not at all Likely	51	71
Base Color: Color TV Households	(11509)	(11523)



## CONSUMER MAIL PANEL





JOB	NO.	6658
1-2	Grou	<b>q</b>
3-8	MIQ	
9-13	ID	
1	14	

(30 - 33)

(26-29)

Dear Panel Member, Today I have a survey about color televisions and other electronic home entertainment products. Your answers are very important to me, so please answer all the questions that apply to you. Thank you. mane Yes.... la. Have you ever owned a color television set? (15)(Stop and return questionnaire) 1b. How many color televisions have you acquired in the past 15 years, (since 1970), regardless of whether you still have them or if they are still working? (16-17)Complete a column below for each color television set you have acquired in the past 15 years, regardless of whether you still have them or if they are still in working order. 3rd 4th 2nd. Newest Newest Newest Newest Color TV Color TV Color TV Color TV 19\_\_ 19\_\_\_\_ What year was this set acquired? 19\_\_\_ 19\_\_\_\_ New....1 New....1 Was it acquired new or used? New....1 Used....2 🔲 Used....2 🔲 Used....2 Used....2 🔲 First First First Was this the first Color TV you First Color TV...1 Color TV...1 ∞1or TV...1□ Color TV...1 acquired? OR Was it purchased to replace a TV set Replacement Replacement Replacement Replacement īv.....2□ TV.....2 TV.....2 TV.....2 that is no longer used in your household? OR OR Was it purchased to take the place of TV takes place TV takes place TV takes place TV takes place of set still in use....3 another set that is still used in the household? (For example, to upgrade your main TV.) OR OR Additional Additional Additional Was it purchased as an additional set Additional ±v.....4□ τv.....4□ for another room or individual in the household?

(18-21)

(22-25)

2nd 3rd 4th Newest Newest Newest Newest Color TV Color TV Color TV Color TV Yes......D1 Yes......□1 Yes..... 🛮 1 Yes..... 📭 11. Is this set still in use? (go to 14) (go to 14) (go to 14) (go to 14) (17)(15)......₽2 No..... □2 12. What year did it go out of use? 19\_ (20-21) (18-19) (22-23) (24-25)13. Of those color TV sets that are no longer working or no longer in your possession, what did you do with them? ăä B 1. Gave away 2. Traded in Have, but don't use **1**4 4. Sold 5. Junked 6 7 8 Lost Stolen (26) (27) (28) (29) Other (please specify) 14. Which set do you consider to be your main television? (CHECK CNLY ONE) (30) **G**4 **0**1 **D**2 **3** 15. In which room in your home do you usually use this set? (CHECK CMLY one per TV) 1. Set not in use äääää 2. Family Room/Playroom 3. Living Room 4. Bedroom 5. Kitchen Study/Den/Library (31)(32)(33)(34)Other (please specify) 16. How many color television sets do you now own?\_ (35-36)(37-38)17. How many of these color televisions are in working order?\_ 18. How many of these color televisions are in use?\_ (39-40)How likely are you to purchase a color television in the next 12 months? Very Likely..... (41)Somewhat Likely..... []2 Not at all Likely ... []3

.1

## CONSUMER MAIL PANEL

P.O. BOX 70, OAK PARK, ILLINOIS 60303



JGE NO. 6658
1-2 Group
3-8 MIQ
9-13 ID
2 14

Dear Panel Member, Today I have a survey about color televisions and other electronic home entertainment products. Your answers are very important to me, so please answer all the questions that apply to you. Thank you. mone la. Have you ever owned a color television set? (15) (Stop and return questionnaire) How many color televisions have you acquired in the past 15 years, (since 1970), regardless of whether you still have them or if they are still working? (16-17)Complete a column below for each color television set you have acquired in the past 15 years, regardless of whether you still have them or if they are still in working order. 2nd 3rd 4th Newest' Newest Newest Newest Color TV Color TV Color TV Color TV 19 2. What year was this set acquired? 19\_\_ Was it acquired new or used? New....1 New....1 New....1 New.....1 🔲 Used....2 🗖 Used....2 🔲 Used....2 Used....2 Was this the first Color TV you First First First First color tv...1□ Color TV...1 ∞lor TV...1 Color TV...1 acquired? OR OR Was it purchased to replace a TV set Replacement Replacement Replacement Replacement TV......2 TV.....2 TV.....2 that is no longer used in your household? OR Was it purchased to take the place of TV takes place TV takes place TV takes place TV takes place of set still in use....3 of set still in use....3 of set still in use....3 another set that is still used in the of set still in use.....3 household? (For example, to upgrade your main TV.) OR Was it purchased as an additional set Additional Additional Additional Additional 1V.....4 TV.....4 TV......4□ тv......4□ for another room or individual in the household? (18-21)(22-25)(26-29) (30-33)

ı

		New Cole	est or TV		d est or TV	3rd Newe: Colo	st	4th New Cold		
11.	Is this set still in use?	(g	1 o to 14) 12	(g	<u>D1</u> o to 14) <u>D2</u>	(go	to 14) (16	) (g	to 14)	17)
12.	What year did it go out of use?	19	(18-19)	19	(20-21)	19	(22-23)	19	(24-25)	
13.	Of those color TV sets that are no long working or no longer in your possession what did you do with them?									
	<ol> <li>Gave away</li> <li>Traded in</li> <li>Have, but don't use</li> <li>Sold</li> <li>Junked</li> <li>Lost</li> <li>Stolen</li> <li>Other (please specify)</li> </ol>	01 02 03 04 05 06 07 08	(26)		(27)	 	(28)		(29)	-
14.	Which set do you consider to be your main television? (CHECK ONLY ONE)				<b>□</b> 2		<b>D</b> 3		<b>Q</b> 4	(30
15.	In which room in your home do you usually use this set? (CHECK ONLY one per TV)							-		
	<ol> <li>Set not in use</li> <li>Family Room/Playroom</li> <li>Living Room</li> <li>Bedroom</li> <li>Kitchen</li> <li>Study/Den/Library</li> <li>Other (please specify)</li> </ol>	01 02 03 04 05 06 07	(31)		(32)		(33)	01 02 03 04 05 06 07	(34)	-
16.	How many color television sets do you r	ow own	1?	•					(35-36	5)
17.	How many of these color televisions are	in wo	orking order?_						(37-38	3)
18.	How many of these color televisions are	in us	ie?	_					(39-4	0)
19.	How likely are you to purchase a color	televi	ision in the n	ext 1	2 months?					
	Very Likely								(4:	1)
	Somewhat Likely								,	•
	Not at all Likely□3									

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